

# <u>UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED</u> <u>ABN 71 050 057 620</u>

# **FINANCIAL REPORT - 30 JUNE 2018**

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#### **FINANCIAL REPORT - 30 JUNE 2018**

#### **DIRECTORS' REPORT**

United Protestant Association of N.S.W. Limited is registered as a company limited by guarantee and not having a share capital under the provisions of the *Australian Charities and Not-for-profits Commission Act 2012*. The Directors present the financial report on United Protestant Association of N.S.W. Limited for the year ended 30 June 2018 and report as follows:

#### **DIRECTORS**

The names of and other information on the Directors in office during or since the end of the year are as follows. The Directors were in office for this entire period unless otherwise stated.

Louise Buxton (President) Susan Herbertson (alternate director) Peter Mackinnon (alternate director) Ian Morante (Senior Vice President) Anthony Short (Junior Vice President) Lesley McFarlane (ceased 28/10/17) **Lindsay Doust** Terence O'Dea (alternate director) Norm Evers (appointed 28/10/17) Peter Wood (alternate director) John Horsfield Peter Bremer (ceased 28/10/17) Rex Morris (appointed 28/10/17) Sally Cox (ceased 28/10/17) Susan Kirkwood (ceased 21/4/18) Whenua Morton (appointed 28/10/17) **David Wallace** Margaret Moon (ceased 28/10/17) Steve Walkerden (General Manager) Barbara Murray (ceased 28/10/17) John Roache (ceased 28/10/17) **Heather Woodhouse** Narelle Ashford (alternate director) Bruce Tutty (ceased 28/10/17)

#### PRINCIPAL ACTIVITY

The principal activities of the company in the course of the financial year were to provide care to ageing citizens and children.

There were no significant changes in the nature of the principal activities during the year.

#### **REVIEW OF PERFORMANCE**

### Overview

The company achieved a net deficit before tax of \$1,899,041, which was largely as a result of a residential funding indexation freeze and adjustments to the funding formula. This affected the results of aged care providers nationally. A positive cash flow from operating activities of \$9,629,392 was still generated, with an overall net decrease in cash and cash equivalents of \$348,246 during the year which included capital expenditure totalling \$24,197,839 (2017 \$44,641,093). The following information provides some analysis of the statements that have been included in these financial extracts.

### Statement of Profit or Loss and Other Comprehensive Income

Total revenue for the company increased by \$5,351,330 (5.2%) to \$107,723,379 during the year ended 30 June 2018, compared with the 5.7% revenue growth for the previous financial year. The growth in revenues was mainly in the areas of residential care (\$3,277,661), community care (\$1,290,959), retirement villages (\$560,619) and investment income (\$554,416).

The \$4,568,620 in additional revenue earned by residential and community care services is due to increases in revenues from government subsidies and charges to residents or clients. The majority of this increase is directly related to the increased acuity of residents and associated higher subsidy rates, as well as the recommissioning in operational places which have been redeveloped and growth in the number of community programs.

#### **FINANCIAL REPORT - 30 JUNE 2018**

#### **DIRECTORS' REPORT**

#### **REVIEW OF PERFORMANCE (CONTINUED)**

Investment income was \$554,416 greater than the previous year, due to the operating cash flow surplus and reduced capital expenditure program.

Total expenses rose by \$13,698,765 or 14.3% during the 2018 financial year compared to an increase of 7% in the previous financial year. Salaries and associated costs also increased by \$4,316,558 or 7.2% during the period. This increase is higher than the rate of pay increases, mainly due to increases in nursing and other care staff hours to cover the growth in services, and also to meet the increased care needs of existing residents. The expenses also included an asset impairment write-off of \$1,925,616 due to the intended disposal of the current Greenhills Lodge facility in approximately three years.

#### **Statement of Financial Position**

Total assets of the company increased by \$21.7M this year and liabilities rose by \$22.1M resulting in a decrease in net assets of \$0.4M. Additions to property, plant and equipment totalled \$23.3M during the financial year. This included capital expenditure on the following projects: Ascott Gardens extension & Wellness Centre in Orange (\$8M), Oxley Village Stage 5 in Dubbo (\$2.6M), Murray Vale Community Centre in Lavington (\$2.1M), Heiden Park Lodge renovations in Carramar (\$2.8M) and the purchase of properties in Casino, Alstonville & Murwillumbah (\$2.9M).

The company's liabilities increased by \$22.1M, mainly due to a \$17.5M increase in liabilities to residents, made up of refundable accommodation deposits and resident entry contributions. All of these liabilities to residents are disclosed as refundable loans and based on the history of departures over a period of time. The Directors have estimated that the amounts that are likely to be payable within the next 12 months may total \$54.5M. The amount actually repaid during the current financial year was \$42.8M and this was fully funded by the incoming loans of new residents.

#### **Statement of Cash Flows**

Cash and cash equivalents decreased by \$0.3M during the financial year to \$124.6M compared with an increase of \$2.1M during the previous financial year. This was achieved after \$24M in capital expenditure and purchase of shares and managed funds valued at \$3.8M during the year.

Cash flows from operations whilst lower than the previous year increased by \$9.6M during the year. Cash flows from financing activities were \$14.3M lower than the previous financial year. This was due to an increase in repayments from resident loans compared to the previous financial year.

#### **Statement of Changes in Funds**

The main change to equity this year was due to \$1,899,041 deficit for the year, largely offset by \$1,503,006 positive adjustment to the asset revaluation reserve to reflect an increase in the fair value of financial assets available for sale. These assets are comprised of equities in listed companies and managed funds.

## **FINANCIAL REPORT - 30 JUNE 2018**

# **DIRECTORS' REPORT**

# **REVIEW OF PERFORMANCE (CONTINUED)**

An analysis of revenue and operating results by Region is as follows:

|                        |             | Operating   |
|------------------------|-------------|-------------|
|                        | Revenue     | Result      |
| Region                 | \$          | \$          |
| Hunter                 | 8,600,620   | 774,541     |
| North Coast            | 21,469,653  | (2,603,294) |
| Central West           | 11,974,123  | (22,373)    |
| Western                | 10,378,351  | 441,909     |
| Riverina Murray        | 22,411,469  | (259,999)   |
| Sydney North           | 9,216,315   | 465,249     |
| Sydney                 | 23,546,843  | 837,328     |
| Corporate              | 2,986,248   | (1,532,402) |
| Inter-district revenue | (2,860,243) | -           |
|                        | 107,723,379 | (1,899,041) |
|                        |             |             |

Signed in accordance with a resolution of the Board of Directors:

Louise Buxton

Source Brit

Director

Sydney, 15 September 2018

La Morante Director

# <u>UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED</u> <u>ABN 71 050 057 620</u>

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018

|  | Note     | 2018<br>\$  | 2017<br>\$  |
|--|----------|-------------|-------------|
| ASSETS   | Note     | ş           | ş           |
| Cash and cash equivalents  | 6        | 124,643,020 | 124,991,266 |
| Trade and other receivables expected to be received within 12 months | 7        | 24,099,423  | 16,081,142  |
| Financial assets   | 8        | 28,657,056  | 23,378,786  |
| Trade and other receivables expected to be received after 12 months  | 7        | -           | 360,000     |
| Capital work in progress   | 9        | 3,996,594   | 14,048,451  |
| Property, plant and equipment  | 10       | 292,498,879 | 273,288,654 |
| TOTAL ASSETS   | _        | 473,894,972 | 452,148,299 |
|  |          |             |             |
| LIABILITIES  |          |             |             |
| Trade and other payables   | 11       | 17,755,744  | 13,604,777  |
| Refundable loans expected to be paid within 12 months                | 12       | 54,507,526  | 48,268,510  |
| Provisions expected to be paid within 12 months                      | 13       | 5,508,340   | 4,843,313   |
| Refundable loans expected to be paid after 12 months                 | 12       | 185,510,667 | 174,271,401 |
| Provisions expected to be paid after 12 months                       | 13       | 741,989     | 893,557     |
| TOTAL LIABILITIES  | _        | 264,024,266 | 241,881,558 |
| NITT ACCETS  |          | 200 970 706 | 210 266 741 |
| NET ASSETS   | =        | 209,870,706 | 210,266,741 |
| FUNDS  |          |             |             |
| Accumulated funds  |          | 205,353,699 | 207,252,740 |
| Reserves   |          | 4,517,007   | 3,014,001   |
| TOTAL FUNDS  | <u>-</u> | 209,870,706 | 210,266,741 |

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2018

|   | Note       | 2018<br>\$    | 2017<br>\$   |
|---|------------|---------------|--------------|
| Revenue   | 4          | 107,633,761   | 102,144,439  |
| Other income  | 4 _        | 89,618        | 227,610      |
|   |            | 107,723,379   | 102,372,049  |
| Expenses  |            |               |              |
| Administration expenses   |            | (5,203,388)   | (4,458,387)  |
| Cleaning and laundry expenses   |            | (2,210,685)   | (1,993,386)  |
| Depreciation  | 5          | (11,776,567)  | (10,750,280) |
| Finance costs   | 5          | (333,470)     | (249,688)    |
| Food supplies   |            | (4,668,399)   | (3,777,683)  |
| Impairment loss   | 5          | (1,925,616)   | -            |
| Maintenance costs   |            | (4,003,494)   | (3,357,595)  |
| Resident and client expenses  |            | (7,137,019)   | (4,824,810)  |
| Salaries and employee benefits  |            | (64,092,647)  | (59,776,089) |
| Utilities   |            | (1,986,723)   | (1,754,974)  |
| Other   | _          | (6,284,412)   | (4,980,763)  |
|   | _          | (109,622,420) | (95,923,655) |
| Surplus (deficit) before income tax   |            | (1,899,041)   | 6,448,394    |
| Income tax expense  | _          |               |              |
| Surplus (deficit) for the year  | _          | (1,899,041)   | 6,448,394    |
| Other comprehensive income  |            |               |              |
| Items that may be reclassified subsequently to profit or loss Fair value gains on available-for-sale financial assets | 8          | 1,503,006     | 1,834,799    |
| Other comprehensive income for the year   | Ŭ <b>-</b> | 1,503,006     | 1,834,799    |
| o and to approximate modific for the year   | _          | 1,303,000     | 1,034,733    |
| Total comprehensive income (loss) for the year  | =          | (396,035)     | 8,283,193    |

# STATEMENT OF CHANGES IN FUNDS FOR THE YEAR ENDED 30 JUNE 2018

|   | Accumulated<br>Funds<br>\$ | Financial Assets Reserve \$ | Total<br>\$  |
|---|----------------------------|-----------------------------|--------------|
|   | Y                          | Y                           | Y            |
| Balance at 1 July 2016                                      | 200,804,346                | 1,179,202                   | 201,983,548  |
| Comprehensive income  |                            |                             |              |
| Surplus for the year  | 6,448,394                  | -                           | 6,448,394    |
| Other comprehensive income                                  |                            |                             |              |
| Net fair value gains on available-for-sale financial assets | -                          | 1,834,799                   | 1,834,799    |
| Total comprehensive income for the year                     | 6,448,394                  | 1,834,799                   | 8,283,193    |
|   |                            |                             | _            |
| Balance at 30 June 2017                                     | 207,252,740                | 3,014,001                   | 210,266,741  |
| - 1   | 207.252.742                | 2 24 4 224                  | 242.255.744  |
| Balance at 1 July 2017                                      | 207,252,740                | 3,014,001                   | 210,266,741  |
| Comprehensive income  |                            |                             |              |
| Surplus (deficit) for the year                              | (1,899,041)                | _                           | (1,899,041)  |
| Other comprehensive income                                  | (1)033,011)                |                             | (1)033)0 11) |
| Net fair value gains on available-for-sale financial assets | _                          | 1,503,006                   | 1,503,006    |
| Total comprehensive income (loss) for the year              | (1,899,041)                |                             | (396,035)    |
| . , ,   |                            | ,,                          | (111)        |
| Balance at 30 June 2018                                     | 205,353,699                | 4,517,007                   | 209,870,706  |

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2018

|  | Note         | 2018<br>\$   | <b>2017</b><br>\$ |
|--|--------------|--------------|-------------------|
| Cash flows from operating activities                             |              |              |                   |
| Receipts from customers and government                           |              | 100,647,452  | 96,411,589        |
| Payments to suppliers and employees                              |              | (98,949,934) | (91,203,786)      |
| Dividends received   |              | 574,549      | 688,318           |
| Donations and bequests received                                  |              | 106,032      | 164,320           |
| Interest received  |              | 4,213,912    | 3,330,584         |
| Other receipts   |              | 9,630        | 427,822           |
| Interest paid  |              | (333,470)    | (248,404)         |
| Net GST refunded (paid)  |              | 3,361,221    | 3,179,422         |
| Net cash flows from operating activities                         | 20           | 9,629,392    | 12,749,865        |
| Cash flows from investing activities                             |              |              |                   |
| Purchase of property, plant and equipment - residential          |              | (7,058,400)  | (2,028,968)       |
| Purchase of property, plant and equipment - other                |              | (4,040,115)  | (21,821,656)      |
| Purchase of capital works in progress - residential              |              | (8,445,098)  | (11,689,481)      |
| Purchase of capital works in progress - other                    |              | (4,654,226)  | (9,100,988)       |
| Proceeds from sale of property, plant and equipment              |              | 419,480      | 389,579           |
| Proceeds from sale of assets held for sale                       |              | -            | 3,496,147         |
| Purchase of available-for-sale financial assets                  |              | (3,764,488)  | (6,043,707)       |
| Proceeds from sale of available-for-sale financial assets        | _            | <u>-</u>     | 1,247             |
| Net cash flows from investing activities                         | -            | (27,542,847) | (46,797,827)      |
| Cash flows from financing activities                             |              |              |                   |
| Proceeds from refundable accommodation deposits                  |              | 39,431,456   | 37,018,454        |
| Proceeds from refundable entry contributions                     |              | 18,283,920   | 28,708,714        |
| Repayment of refundable accommodation deposits                   |              | (29,436,071) | (21,582,934)      |
| Repayment of refundable entry contributions                      | _            | (10,714,096) | (12,220,623)      |
| Net cash flows from financing activities                         | <del>-</del> | 17,565,209   | 31,923,611        |
| Net increase (decrease) in cash and cash equivalents             |              | (348,246)    | (2,124,351)       |
| Cash and cash equivalents at the beginning of the financial year | -            | 124,991,266  | 127,115,617       |
| Cash and cash equivalents at the end of the financial year       | 6            | 124,643,020  | 124,991,266       |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

#### Note 1 - Reporting entity

The financial report includes the financial statements and notes of United Protestant Association of N.S.W. Limited. United Protestant Association of N.S.W. Limited is registered as a company limited by guarantee and not having share capital under the provisions of the *Australian Charities and Not-for-profits Commission Act* 2012.

The financial statements were approved by the Board of Directors on 15 September 2018.

#### Note 2 - Basis of preparation

#### Statement of compliance

The Directors have adopted the Australian Accounting Standards - Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards and AASB 2010-2: Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements.

These financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Act 2012*. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions.

#### **Basis of measurement**

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

### Presentation of Statement of Financial Position on a liquidity basis

The Directors have taken the view that in complying with the requirements of AASBs, the treatment of refundable loans (accommodation bonds, refundable accommodation deposits and entry contributions) as current liabilities does not reflect the true liquidity of the company as these liabilities are not likely to be repaid in the next 12 months.

Accordingly, in the current year the Directors have chosen to present its statement of financial position under the liquidity presentation method (AASB 101 Presentation of Financial Statements) on the basis that it presents a more reliable and relevant view.

#### **Comparatives**

Where required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year. Where the company has retrospectively applied an accounting policy, made a retrospective restatement or reclassified items in its financial statements, an additional statement of financial position as at the beginning of the earliest comparative period will be disclosed.

#### Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 2 - Basis of preparation (continued)

### Critical accounting estimates and judgements (continued)

#### **Key estimates**

Impairment - general

The Directors assess impairment at the end of each reporting period by evaluation of conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience as well as manufacturers' warranties (for plant and equipment) and turnover policies (for motor vehicles). In addition, the condition of the assets is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Resident entry contributions

The amounts repayable to residents upon their exit from the company's retirement villages changes with time and movements in the value of the underlying property. The amounts that will be deducted from the original amount deposited by the resident are a function of time. The amount that may be added to the original amount deposited by the resident is a function of the movement in the underlying property value. For the purposes of these financial statements, these resident entry contributions have been designated as current liabilities. As a result of this classification the calculation of the amount payable is based on the variables as they stand at balance date.

#### New and revised standards that are effective for these financial statements

A number of new and revised standards are effective for annual periods beginning on or after 1 July 2017, however none have significantly impacted the company's financial statements.

#### New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2018 reporting period and have not been early adopted by the company. These include:

- AASB 9 Financial Instruments (effective for the year ending 30 June 2019)
- AASB 15 Revenue from Contracts with Customers (effective for the year ending 30 June 2020)
- AASB 16 Leases (effective for the year ending 30 June 2020)
- AASB 1058 Income of Not-for-profit Entities (effective for the year ending 30 June 2020)

The Director's assessment of the impact of these new standards (to the extent applicable to the company) is that none are expected to significantly impact the company's financial statements in future reporting periods.

## Note 3 - Significant accounting policies

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Income tax

As the company is a Charity & Public Benevolent Institution it is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

### Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances and duties and taxes including goods and services tax (GST). Revenue is recognised for the major business activities as follows:

Resident fees, daily accommodation payments and recurrent government subsidies

Revenue from residents' fees, daily accommodation payments and related government subsidies are recognised on a proportional basis to take account of the delivery of service to or occupancy by residents.

#### Grants, donations and bequests

Income arising from the contribution of an asset (including cash) is recognised when the following conditions have been satisfied:

- (a) the company obtains control of the contribution or the right to receive the contribution;
- (b) it is probable that the economic benefits comprising the contribution will flow to the company; and
- (c) the amount of the contribution can be measured reliably at the fair value of the consideration received.

### Donations of goods through opportunity shops

Donations of goods received for sale through opportunity shops are not recognised as the value of the goods cannot be measured reliably. Revenue from sale of goods is recognised when goods are sold.

#### Interest and dividends

Revenue from interest and dividends is recognised on an accruals basis.

#### Retentions from entry contributions and accommodation bonds

The retention income earned from resident entry contributions and accommodation bonds are recognised as income as the company becomes entitled to receive the retention under the terms of the resident agreement.

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of twelve months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## Trade receivables

With respect to resident fees, trade receivables are recognised when residents are billed for accommodation fees in advance. For all other sources of recurrent income, trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less a provision for impairment. Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

#### **Inventories**

The value of raw materials and stores on hand are not recognised as they cannot be reliably estimated, and the value of these goods is not considered material to the total assets of the company.

#### Property, plant and equipment

#### Recognition and measurement

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

#### Subsequent costs

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

## **Carrying Amount**

The carrying amount of property, plant and equipment is reviewed annually by the Directors to ensure that it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

#### Depreciation

The depreciable amount of all property, plant and equipment, excluding freehold land and capital works in progress, is depreciated on a straight line basis over the asset's useful life to the company commencing from the time the asset is held ready for use.

The depreciation effective life used for each class of depreciable assets is:

Buildings10 to 50 yearsEquipment, furniture and fittings5 to 15 yearsMotor vehicles4 to 12 yearsComputer equipment and software2 to 4 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

## Classification of retirement village buildings

The buildings associated with the retirement villages owned and operated by the company have been classified as buildings and included as part of property, plant and equipment. Whilst these buildings are not occupied by the company, and only earn rental income and yield capital gains upon turnover of the units, the company has used the exemption open to not-for-profit entities under AASB 140 to classify the buildings as other than investment properties. The Directors believe that the buildings have a wider social purpose in that the company does provide some housing for the financially disadvantaged.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

### **Financial instruments**

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the company becomes a party to the contractual provisions to the instrument. For financial assets this is equivalent to the date that the company commits itself to either purchase or sell the asset.

Financial instruments are initially measured at fair value plus transactions costs except where the instrument is classified "at fair value through profit or loss" in which case transaction costs are expensed to profit or loss immediately.

### Classification and subsequent measurement

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. *Fair value* represents the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as: (i) the amount at which the financial asset or financial liability is measured at initial recognition; (ii) less principal repayments; (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and (iv) less any reduction for impairment.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

### Non-derivative financial assets

The company classifies its non-derivative financial assets in the following categories: held-to-maturity investments, financial assets at fair value through profit or loss, loans and receivables, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its non-derivative financial assets at initial recognition and reevaluates this designation at each reporting date.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the company's management has the positive intention and ability to hold to maturity. This includes the capital index bonds and deposits held with financial institutions with original maturity dates of greater than twelve months held by the company.

### Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss on initial recognition.

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. The policy of management is to designate a financial asset if the possibility exists that it will be sold in the short term and the asset is subject to frequent changes in fair value. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the end of the reporting period.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

#### Financial instruments (continued)

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the company provides money, goods or services directly to a debtor with no intention of selling the receivable. They are included in current assets, except for those with maturities greater than 12 months after the end of the reporting period which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

#### Available-for-sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months after the end of the reporting period.

#### Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

#### Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The company only holds financial instruments that are traded in an active market. The fair value of financial instruments traded in active markets (such as publicly traded securities, and trading and available-for-sale securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the company is the current bid price; the appropriate quoted market price for financial liabilities is the current ask price.

The nominal value less estimated credit adjustments of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the company for similar financial instruments.

#### <u>Impairment</u>

At the end of each reporting period, the Directors assess whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the statement of comprehensive income.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the company no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire.

#### Impairment of assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

### Impairment of assets (continued)

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

Impairment losses are reversed when there is an indication that the impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount.

#### Trade and other payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability. The carrying amount of trade and other payables is deemed to reflect fair value.

#### Employee benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on high quality corporate bonds with terms to maturity that match the expected timing of cash flows.

#### **Provisions**

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

#### Fair value of assets and liabilities

The company measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard. Fair value is the price the company would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the company at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 3 - Significant accounting policies (continued)

## Fair value of assets and liabilities (continued)

The fair value of liabilities and the company's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

#### Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases (note 17). Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. Lease income from operating leases is recognised in income on a straight-line basis over the lease term.

#### Resident entry contributions

Resident entry contributions are received from residents of retirement villages and they are non-interest bearing and the net amount is repayable upon departure or transfer. Resident entry contributions are measured at the principle amount net of any retentions or any other amounts deducted from the contribution at the election of the resident, plus the resident's share of the capital gains (if any) based on the market value of the underlying property at balance date.

History shows that on average a resident in a retirement village will stay for between 6 and 12 years. The repayment of contributions to residents including capital gains and net of any retention will be funded largely by contributions from incoming residents.

### Refundable accommodation deposits and resident accommodation bonds

Refundable accommodation deposits and resident accommodation bonds are non-interest bearing deposits made by aged care facility residents to the company upon their admission. Refundable accommodation deposits are measured at their principal amount less any other amounts deducted from the deposit at the election of the resident. Accommodation bonds are measured at the principal amount net of any retentions or any other amounts deducted from the bond at the election of the resident.

### Capital gain on resident entry contributions

A number of the loan agreements with retirement village residents include a provision for the resident to share in the capital appreciation of their unit. The calculation of this provision is based upon the current entry contributions being paid by incoming residents for similar units in the same village. The provision is classified as being expected to be settled within 12 months or expected to be settled after 12 months depending upon the assessment of the expected settlement time. The amount payable is classified as a provision rather than a payable due to the uncertainty of the exact timing of the obligation and the estimation required for the amount of the obligation.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

|   | 2018        | 2017        |
|---|-------------|-------------|
| Note 4 - Revenue and other income                         | \$          | \$          |
| Residential aged care services                            |             |             |
| Government subsidies and recurrent grants                 | 54,864,054  | 52,536,084  |
| Resident fees and charges                                 | 17,006,094  | 16,060,077  |
| Other revenue   | 129,504     | 211,261     |
| Daily accommodation payments                              | 1,458,092   | 1,110,606   |
| Accommodation bond periodic payments                      | 45,695      | 197,538     |
| Retentions from accommodation bonds                       | 352,013     | 462,225     |
|   | 73,855,452  | 70,577,791  |
| Retirement villages                                       |             |             |
| Resident fees and charges                                 | 4,631,606   | 4,450,182   |
| Other revenue   | 428,667     | 353,451     |
| Retentions from resident entry contributions              | 4,957,812   | 4,653,833   |
| ,   | 10,018,085  | 9,457,466   |
| Community care  |             |             |
| Government subsidies and recurrent grants                 | 8,784,159   | 8,389,937   |
| Client fees and charges                                   | 8,436,089   | 7,145,791   |
| Other revenue   | 844,233     | 1,237,794   |
|   | 18,064,481  | 16,773,522  |
| Other services  | <u></u>     |             |
| Dividends   | 574,549     | 688,318     |
| Donations and bequests                                    | 91,263      | 214,347     |
| Investment income   | 4,075,594   | 3,521,178   |
| Fundraising income  | 9,426       | 6,235       |
| Property rent   | 337,000     | 292,702     |
| Other revenue   | 185,354     | 212,814     |
| Sales of merchandise                                      | 422,557_    | 400,066     |
|   | 5,695,743   | 5,335,660   |
| Total revenue   | 107,633,761 | 102,144,439 |
| Other income  |             |             |
| Net gain on the disposal of property, plant and equipment | 82,869      | 211,165     |
| Insurance recovery  | 6,749       | 16,445      |
| Total other income  | 89,618      | 227,610     |
| Total revenue and other income                            | 107,723,379 | 102,372,049 |
| Note 5 - Expenses   |             |             |
| Depreciation  |             |             |
| Buildings   | 7,616,839   | 7,043,306   |
| Plant and equipment                                       | 4,159,728   | 3,706,974   |
| Total depreciation  | 11,776,567  | 10,750,280  |
| rotar acpreciation  |             | 10,730,200  |
| Capital gains expense                                     | 273,825     | -           |
| Doubtful debts expense                                    | (15,605)    | 3,189       |
| Interest and finance charges paid - third parties         | 333,470     | 249,688     |
| Impairment loss on property, plant and equipment          | 1,925,616   | -           |
| Rental expense - third parties                            | 422,137     | 109,323     |
| Net loss on disposal of property, plant and equipment     | 105,413     | 124,487     |
|   |             |             |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

|   | 2018<br>\$   | 2017<br>\$  |
|---|--------------|-------------|
| Note 6 - Cash and cash equivalents                    | ·            | ·           |
| Cash at bank and on hand                              | 8,304,212    | 12,503,464  |
| Term deposits   | 116,338,808_ | 112,487,802 |
| Total cash and cash equivalents                       | 124,643,020  | 124,991,266 |
| Note 7 - Trade and other receivables                  |              |             |
| Expected to be settled within 12 months               |              |             |
| Trade receivables                                     | 204,042      | 207,286     |
| Provision for impairment                              | (15,605)     |             |
|   | 188,437      | 207,286     |
| Refundable accommodation deposits receivable          | 20,452,528   | 10,898,397  |
| Refundable entry contributions receivable             | 951,684      | 2,275,595   |
| Other receivables                                     | 1,563,238    | 1,717,116   |
| Refunds of GST and imputation credits due Prepayments | 218,976      | 142,451     |
| Total trade and other receivables                     | 724,560      | 840,297     |
| Total trade and other receivables                     | 24,099,423   | 16,081,142  |
| Expected to be settled after 12 months                |              |             |
| Refundable accommodation deposits receivable          | -            | 360,000     |
|   |              | 360,000     |
|   |              |             |
| Total trade and other receivables                     | 24,099,423   | 16,441,142  |
| Provision for impairment                              |              |             |
| Opening net carrying amount                           | -            | 7,667       |
| Increase (decrease) in provision                      | 15,605       | (7,667)     |
| Closing net carrying amount                           | 15,605       |             |
| Note 8 - Financial assets                             |              |             |
| Expected to be settled after 12 months                |              |             |
| Available-for-sale financial assets                   |              |             |
| Shares in listed corporations                         | 2,432,141    | 2,504,717   |
| Units in managed funds                                | 26,224,915   | 20,874,069  |
| Total financial assets                                | 28,657,056   | 23,378,786  |
|   |              |             |
| Movements in carrying amount                          |              |             |
| Opening net carrying amount                           | 23,378,786   | 15,431,186  |
| Additions   | 3,775,264    | 6,114,048   |
| Disposals   | -            | (1,247)     |
| Revaluations Closing not carrying amount              | 1,503,006    | 1,834,799   |
| Closing net carrying amount                           | 28,657,056   | 23,378,786  |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

### Note 9 - Capital work in progress

|  |            | Residential  | Other        | Total         |
|--|------------|--------------|--------------|---------------|
|  |            | \$           | \$           | \$            |
| At 30 June 2017  |            |              |              |               |
| Cost   |            | 8,659,184    | 5,389,267    | 14,048,451    |
| Net carrying amount  |            | 8,659,184    | 5,389,267    | 14,048,451    |
| Maria manta in assumina amarinta                           |            |              |              |               |
| Movements in carrying amounts  Opening net carrying amount |            | 8,659,184    | 5,389,267    | 14,048,451    |
| Additions  |            | 9,237,660    | 5,057,657    | 14,295,317    |
| Expensed   |            | 9,237,000    | 28,677       | 28,677        |
| Reclassification   |            | (14,974,350) | (9,401,501)  | (24,375,851)  |
| Closing net carrying amount                                |            | 2,922,494    | 1,074,100    | 3,996,594     |
|  |            | 2,322,434    | 1,074,100    | 3,330,334     |
| At 30 June 2018  |            |              |              |               |
| Cost   |            | 2,922,494    | 1,074,100    | 3,996,594     |
| Net carrying amount  |            | 2,922,494    | 1,074,100    | 3,996,594     |
| N . 40 D   |            |              |              |               |
| Note 10 - Property, plant and equipment                    |            |              | Plant and    |               |
|  | Land       | Buildings    | Equipment    | Total         |
|  | \$         | \$           | \$           | \$            |
| At 30 June 2017  | •          | •            | *            | 7             |
| Cost   | 83,837,285 | 249,504,186  | 45,285,116   | 378,626,587   |
| Accumulated depreciation                                   |            | (77,200,587) | (28,137,346) | (105,337,933) |
| Net carrying amount  | 83,837,285 | 172,303,599  | 17,147,770   | 273,288,654   |
| Movements in carrying amounts                              |            |              |              |               |
| Opening net carrying amount                                | 83,837,285 | 172,303,599  | 17,147,770   | 273,288,654   |
| Additions - residential                                    | -          | 829,736      | 5,436,103    | 6,265,839     |
| Additions - non residential                                | -          | 334,323      | 2,378,419    | 2,712,742     |
| Disposals  | -          | (91,058)     | (350,966)    | (442,024)     |
| Reclassification   | 887,727    | 22,352,206   | 1,135,918    | 24,375,851    |
| Depreciation charge for the year                           | -          | (7,616,682)  | (4,159,885)  | (11,776,567)  |
| Impairment   |            | (1,925,616)  |              | (1,925,616)   |
| Closing net carrying amount                                | 84,725,012 | 186,186,508  | 21,587,359   | 292,498,879   |
| At 30 June 2018  |            |              |              |               |
| Cost   | 84,725,013 | 272,255,196  | 52,797,427   | 409,777,636   |
| Accumulated depreciation                                   |            | (86,068,688) | (31,210,069) | (117,278,757) |
| Net carrying amount  | 84,725,013 | 186,186,508  | 21,587,358   | 292,498,879   |
|  |            |              |              |               |

# (a) Security

At 30 June 2018, land and buildings with a carrying value of \$54,818,762 (2017: \$55,723,772) are subject to a registered first mortgage to secure a bank loan facility. This facility was unused at the reporting date.

## (b) Impairment

Impairment losses totalling \$Nil were recognised during the financial year (2017: \$Nil). The recoverable amount was based on value-in-use and was determined at the cash generating unit level.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

|   | 2018        | 2017        |
|---|-------------|-------------|
|   | \$          | \$          |
| Note 11 - Trade and other payables        |             |             |
| Expected to be settled within 12 months   |             |             |
| Trade payables                            | 2,201,712   | 2,469,235   |
| Income in advance                         | 1,085,092   | 1,009,372   |
| Liabilities to employees                  | 5,281,319   | 4,487,595   |
| Refundable accommodation deposits payable | 5,473,291   | 2,177,434   |
| Refundable entry contributions payable    | 384,098     | 701,533     |
| Unspent CDC funds                         | 2,226,942   | 1,491,255   |
| Other payables                            | 923,628     | 1,268,353   |
| Total trade and other payables            | 17,755,744  | 13,604,777  |
|   |             |             |
| Note 12 - Refundable loans                |             |             |
| Expected to be settled within 12 months   |             |             |
| Refundable accommodation deposits         | 39,283,508  | 32,202,565  |
| Refundable entry contributions            | 15,224,018  | 16,065,945  |
|   | 54,507,526  | 48,268,510  |
| Expected to be settled after 12 months    |             |             |
| Refundable accommodation deposits         | 80,463,567  | 71,002,694  |
| Refundable entry contributions            | 105,047,100 | 103,268,707 |
|   | 185,510,667 | 174,271,401 |
|   |             |             |
| Total refundable loans                    | 240,018,193 | 222,539,911 |

## (a) Terms and Conditions

Refundable accommodation deposits and accommodation bonds (loans) are repayable on the following basis:-

- (i) If the resident gives notice more than 14 days prior to departure then the loan is payable on the date of departure;
- (ii) If the resident gives notice less than 14 days prior to departure the loan is payable within 14 days after notice is given;
- (iii) If the resident gives no notice the loan is repayable 14 days after departure; and
- (iv) If the resident dies, the loan is repayable within 14 days from the date that notice is received of the granting of probate or of letters of administration being issued.

Refundable entry contributions are non-interest bearing and have an average term of 6 years.

|  | 2018         | 2017         |
|--|--------------|--------------|
|  | \$           | \$           |
| (b) Movement in refundable accommodation deposits: |              |              |
| Opening balance                                    | 103,205,259  | 80,200,326   |
| Add (less)   |              |              |
| Accommodation deposits received                    | 47,992,830   | 42,649,107   |
| Allowable deductions                               | -            | (1,741)      |
| Retention from bonds                               | (352,013)    | (442,422)    |
| Transfers to/from entry contributions              | 1,303,183    | 352,458      |
| Accommodation deposits and bonds refunded          | (32,402,184) | (19,552,469) |
| Closing balance                                    | 119,747,075  | 103,205,259  |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

|   | 2018         | 2017         |
|---|--------------|--------------|
|   | \$           | \$           |
| Note 12 - Refundable loans (continued)                        |              |              |
| (c) Movement in refundable entry contributions:               |              |              |
| Opening balance   | 119,334,652  | 105,892,018  |
| Add (less)  |              |              |
| Entry contributions received                                  | 17,592,765   | 29,298,932   |
| Retention/interest from contributions                         | (4,957,812)  | (4,641,556)  |
| Transfers to/from accommodation deposits                      | (1,303,183)  | (352,458)    |
| Entry contributions refunded                                  | (10,395,304) | (10,862,284) |
| Closing balance   | 120,271,118  | 119,334,652  |
| Note 13 - Provisions  Expected to be settled within 12 months |              |              |
| Employee entitlements - long service leave and redundancy     | 4,623,388    | 4,179,638    |
| Capital gains payable   | 772,730      | 551,729      |
| Morgan tertiary education funds payable                       | 112,222      | 111,946      |
|   | 5,508,340    | 4,843,313    |
| Expected to be settled after 12 months                        |              |              |
| Employee entitlements - long service leave                    | 741,989      | 893,557      |
|   | 741,989      | 893,557      |
| Total provisions  | 6,250,329    | 5,736,870    |

#### (a) Capital gains payable

Provision is made for the estimated liability to some outgoing residents as a result of capital appreciation of their units.

## (b) Morgan tertiary education funds payable

Provision is made for the estimated liability of funding tertiary education for qualifying adolescents in rural N.S.W.

#### (c) Movement in provisions

Movements in each class of provision during the financial year are set out below:

|                                    | Morgan<br>Education<br>Funds Payable | Long Service<br>Leave &<br>Redundancy | Capital Gains<br>Payable | Total     |
|------------------------------------|--------------------------------------|---------------------------------------|--------------------------|-----------|
|                                    | \$                                   | \$                                    | \$                       | \$        |
| Opening net carrying amount        | 111,946                              | 5,073,195                             | 551,729                  | 5,736,870 |
| Additional provision recognised    | 276                                  | 1,202,641                             | 273,825                  | 1,476,742 |
| Provision utilised during the year |                                      | (910,459)                             | (52,824)                 | (963,283) |
| Closing net carrying amount        | 112,222                              | 5,365,377                             | 772,730                  | 6,250,329 |

## Note 14 - Contingent liabilities

At balance date the Company is not aware of the existence of any identified contingent liability. UPA has made reparation to former children who were under the care of UPA Children's Homes in the period between 1940 and the early 1980's and is committed to ensuring that all such future claims made in relation to that period are acknowledged and honoured, and it is anticipated that future reparations may also be made. The Directors consider that any future such reparation payments will not materially impact on the overall financial performance of the company.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| Note 15 - Commitments   | <b>2018</b><br>\$             | <b>2017</b><br>\$           |
|---|-------------------------------|-----------------------------|
| (a) Capital commitments Capital expenditure contracted for at the reporting date but not recognised as liabilities is as follows:               | 1,679,264                     | 6,083,159                   |
| (b) Operating lease commitments  Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows: |                               |                             |
| Within one year  Later than one year but not later than five years  | 173,639<br>123,123<br>296,762 | 70,974<br>36,750<br>107,724 |

The company leases several offices under non-cancellable operating leases expiring within one to five years. The leases have varying terms, escalation clauses and renewal rights. On renewal, the terms of the leases are renegotiated.

### Note 16 - Events occurring after balance date

There were no significant events occurring after balance date.

### Note 17 - Limitation of members' liability

United Protestant Association of N.S.W. Limited is a company limited by guarantee, and in accordance with the Constitution the liability of members in the event of the company being wound up would not exceed \$1.00 per member. At 30 June 2018 the number of members of the company was 740 (2017: 725).

## Note 18 - Economic dependency

The company considers that it is economically dependent on revenue received from the Department of Health with respect to its residential aged care facilities and community care programs. The Directors believe that this revenue will continue to be made available to the company for the foreseeable future.

| Note 19 - Related party transactio  | n <u>s</u>   | 2018<br>\$ | 2017<br>\$ |
|---|--|------------|------------|
| Director related entities  The following transactions took passociated during the year: | place with the company or a firm of which they are |            |            |
| Mr Norm Evers   | Fire escape plans for various buildings            | 1,150      | -          |
| Mr Peter Wood   | Purchase of furniture for the admin building       | 9,394      | -          |
| Mr Bruce Tutty  | Garden maintenance services                        | -          | 1,155      |
| Mr Anthony Short  | Legal services                                     | -          | 5,310      |
|   | _  | 10,544     | 6,465      |
| There were no balances outstanding  | ng with related parties at balance date.           |            |            |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

|  | <b>2018</b><br>\$ | <b>2017</b><br>\$ |
|--|-------------------|-------------------|
| Note 20 - Cash flow information  |                   |                   |
| Reconciliation of net surplus (deficit) for the year to net cash flows from operations |                   |                   |
| Surplus (deficit) for the year   | (1,899,041)       | 6,448,394         |
| Adjustments for:   |                   |                   |
| Depreciation   | 11,776,567        | 10,750,280        |
| Impairment loss of non-current assets  | 1,925,616         | -                 |
| (Gain) loss on disposal of property, plant and equipment                               | 22,544            | (79,240)          |
| Other non cash items   | 273,825           | (70,342)          |
| Retentions from accommodation bonds  | (352,013)         | (442,877)         |
| Retentions from refundable entry contributions   | (4,957,812)       | (4,641,556)       |
| Changes in assets and liabilities  |                   |                   |
| (Increase) decrease in trade and other receivables                                     | 206,373           | (386,267)         |
| (Increase) decrease in prepayments   | 47,301            | 104,742           |
| (Decrease) increase in trade and other payables  | 2,146,248         | 503,816           |
| (Decrease) increase in provisions  | 439,784           | 562,915           |
| Net cash from operating activities   | 9,629,392         | 12,749,865        |
| Note 21 - Charitable fundraising activities  |                   |                   |
| (a) Fundraising income and expenditure   |                   |                   |
| Gross proceeds from fundraising  | 463,606           | 437,759           |
| Total costs of fundraising   | 254,910           | 212,741           |
| Net surplus from fundraising   | 208,696           | 225,018           |
| (b) Key fundraising ratios   |                   |                   |
| Total cost of fundraising (A)  | 254,910           | 212,741           |
| Gross proceeds from fundraising (B)  | 463,606           | 437,759           |
| (A) divided by (B)   | 55%               | 49%               |
| Net surplus from fundraising (A)   | 208,696           | 225,018           |
| Gross proceeds from fundraising (B)  | 463,606           | 437,759           |
| (A) divided by (B)   | 45%               | 51%               |
| Total cost of services provided (A)  | 95,557,919        | 86,229,535        |
| Total expenditure (B)  | 109,622,420       | 95,923,655        |
| (A) divided by (B)   | 87%               | 90%               |
| Total cost of services provided (A)  | 95,557,919        | 86,229,535        |
| Total income received (B)  | 107,723,379       | 102,372,049       |
| (A) divided by (B)   | 89%               | 84%               |
|  |                   |                   |

# (c) Fundraising income activities

Fundraising income activities carried out during the year were Opportunity Shops, Street Stalls, Driver Reviver, Field Day Catering, Meal Catering, Fetes, Raffles, Membership Fees, Bequests and Benevolent Donations.

# (d) Expenditure of funds raised

Surplus funds from fundraising are used to buy particular items, or to provide additional services for the benefit of residents in our aged care facilities. Large bequests and donations are mainly used for capital improvements.

#### **FINANCIAL REPORT - 30 JUNE 2018**

### **DIRECTORS' DECLARATION**

The Directors of the United Protestant Association of N.S.W. Limited declare that:

- 1. The financial statements, which comprises the statement of financial position as at 30 June 2018, and the statement of profit or loss and other comprehensive income, statement of changes in funds and statement of cash flows for the year ended on that date, a summary of significant accounting policies and other explanatory notes are in accordance with the *Australian Charities and Not-for-profits Commission Act 2012* and:
  - (a) comply with Australian Accounting Standards Reduced Disclosure Requirements (including Australian Accounting Interpretations) and the *Australian Charities and Not-for-profits Commission Regulation 2013*; and
  - (b) give a true and fair view of the financial position as at 30 June 2018 and of the performance for the year ended on that date of the company.
- 2. In the opinion of the Directors there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Louise Buxton

Director

In Morante
Director

Sydney, 15 September 2018

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# <u>UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED</u> <u>ABN 71 050 057 620</u>

#### **FINANCIAL REPORT - 30 JUNE 2018**

# <u>DIRECTORS' DECLARATION</u> UNDER THE CHARITABLE FUNDRAISING ACT 1991

In the opinion of the Directors of United Protestant Association of N.S.W. Limited:

- (i) The financial statements and notes thereto give a true and fair view of all income and expenditure with respect to fundraising appeals conducted by the organisation for the year ended 30 June 2018; and
- (ii) The statement of financial position as at 30 June 2018 gives a true and fair view of the state of affairs of the company with respect to fundraising appeals conducted by the organisation; and
- (iii) The provisions of the *Charitable Fundraising Act 1991*, the regulations under that Act, and the conditions attached to the authority to fundraise have been complied with by the organisation; and
- (iv) The internal controls exercised by the company are appropriate and effective in accounting for all income received and applied by the organisation from any of its fundraising appeals.

This declaration is made in accordance with a resolution of the Board of Directors.

Louise Buxton

Director

Ian Morante Director

Lan Marante

Sydney, 15 September 2018

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#### CHARTERED ACCOUNTANTS

UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED
ABN 71 050 057 620

#### **FINANCIAL REPORT - 30 JUNE 2018**

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED

#### **Opinion**

We have audited the financial report of United Protestant Association of N.S.W. Limited which comprises the statement of financial position as at 30 June 2018, the statement of profit or loss and other comprehensive income, the statement of changes in funds and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the Directors' Declaration.

In our opinion, the accompanying financial report of United Protestant Association of N.S.W. Limited is in accordance with the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- a) giving a true and fair view of the company's financial position as at 30 June 2018 and of its financial performance for the year then ended, and
- b) complying with Australian Accounting Standards Reduced Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Regulation 2013*.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibility for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Australian Charities and Not-for-profits Commission Act 2012*, which has been given to the Directors of the company, would be in the same terms if given to the Directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Directors' Responsibility for the Financial Report

The Directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the Australian Charities and Not-for-profits Commission Act 2012 and for such internal control as the Directors determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so. The Directors are responsible for overseeing the company's financial reporting process.

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#### **FINANCIAL REPORT - 30 JUNE 2018**

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at *The Auditing and Assurance Standards Board* and the website address is http://www.auasb.gov.au/Home.aspx

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on Other Legal and Regulatory Requirements

In addition, our audit report has also been prepared for the members of the company in accordance with section 24(2) of the *Charitable Fundraising Act 1991*. Accordingly we have performed additional work beyond that which is performed in our capacity as auditors pursuant to the *Australian Charities and Not-for-profits Commission Act 2012*. These additional procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination, on a test basis, of evidence supporting compliance with the accounting and associated record keeping requirements for fundraising appeal activities pursuant to the *Charitable Fundraising Act 1991* and Regulations.

It should be noted that the accounting records and data relied upon for reporting on fundraising appeal activities are not continuously audited and do not necessarily reflect after the event accounting adjustments and the normal year-end financial adjustments for such matters as accruals, prepayments, provisioning and valuations necessary for year-end financial report preparation.

The performance of our statutory audit included a review of internal controls for the purpose of determining the appropriate audit procedures to enable an opinion to be expressed on the financial report. This review is not a comprehensive review of all those systems or of the system taken as a whole and is not designed to uncover all weaknesses in those systems.

The audit opinion expressed in this report pursuant to the *Charitable Fundraising Act 1991* has been formed on the above basis.

#### **FINANCIAL REPORT - 30 JUNE 2018**

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF UNITED PROTESTANT ASSOCIATION OF N.S.W. LIMITED

### Report on Other Legal and Regulatory Requirements (continued)

#### Auditor's opinion

Pursuant to the requirements of Section 24(2) of the *Charitable Fundraising Act 1991* we report that, in our opinion:

- a) the financial report gives a true and fair view of the financial result of fundraising appeal activities for the financial year ended 30 June 2018; and
- b) the financial report has been properly drawn up, and the associated records have been properly kept for the period 1 July 2017 to 30 June 2018, in accordance with the *Charitable Fundraising Act 1991* and Regulations; and
- c) money received as a result of fundraising appeal activities conducted during the period 1 July 2017 to 30 June 2018 has been properly accounted for and applied in accordance with the *Charitable Fundraising Act 1991* and Regulations; and
- d) at the date of this report there are reasonable grounds to believe that company will be able to pay its debts as and when they become due and payable.

StewartBrown

**Chartered Accountants** 

(Stewart Brown

**S.J. Hutcheon** Partner

15 September 2018

# <u>DETAILED INCOME AND EXPENDITURE STATEMENT (UNAUDITED)</u> <u>FOR THE YEAR ENDED 30 JUNE 2018</u>

|  | 2018<br>\$  | 2017<br>\$ |
|--|-------------|------------|
| Operating Income                               | <b>¥</b>    | *          |
| Government subsidies                           | 59,807,781  | 59,691,649 |
| Fees, sales & other income                     | 31,335,040  | 26,782,425 |
| ,  | 91,142,821  | 86,474,074 |
| Operating Expenditure                          |             |            |
| Wages & related costs                          | 64,175,516  | 59,842,494 |
| Resident & client expenses                     | 6,992,725   | 4,824,810  |
| Food supplies                                  | 4,668,399   | 3,777,683  |
| Cleaning & laundry                             | 2,210,685   | 1,995,412  |
| Maintenance                                    | 4,003,494   | 3,357,625  |
| Depreciation                                   | 3,320,772   | 3,006,286  |
| Administration                                 | 5,203,388   | 4,451,101  |
| All other expenditure                          | 4,982,940   | 4,974,124  |
|  | 95,557,919  | 86,229,535 |
| Net Operating Surplus                          | (4,415,098) | 244,539    |
| Non Operating Income                           |             |            |
| Entry contributions                            | 5,549,952   | 5,357,981  |
| Concessional/transitional government subsidies | 4,713,811   | 4,608,635  |
| Daily accommodation payments                   | 1,314,776   | 1,110,606  |
| Donations, bequests & fundraising              | 113,412     | 253,461    |
| Interest & dividends                           | 4,619,253   | 4,180,420  |
| Membership fees                                | 613         | 683        |
| Profit on sale fixed assets & financial assets | 82,869      | 214,609    |
| Other income                                   | 185,873     | 183,479    |
|  | 16,580,559  | 15,909,874 |
| Non Operating Expenditure                      |             |            |
| Fundraising                                    | 17,919      | 23,220     |
| Depreciation                                   | 8,455,731   | 7,743,896  |
| Loss on disposal fixed assets                  | 105,412     | 95,130     |
| Advertising and promotion                      | 120,722     | 94,487     |
| Interest paid                                  | 333,470     | 249,688    |
| Unit refurbishment                             | 746,062     | 612,348    |
| Impairment loss                                | 1,925,616   | -          |
| Other expenditure                              | 2,359,570   | 887,250    |
|  | 14,064,502  | 9,706,019  |
| Net Non Operating Surplus                      | 2,516,057   | 6,203,855  |
| Net Surplus                                    | (1,899,041) | 6,448,394  |